

News Release

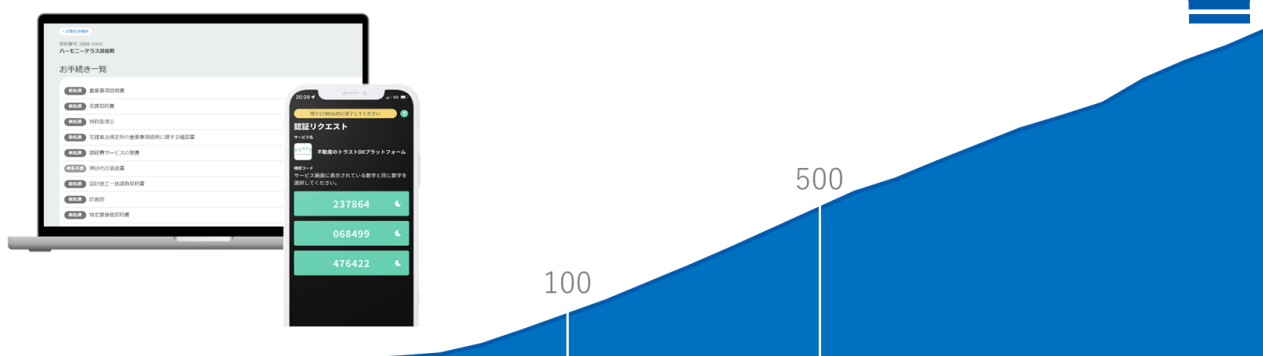
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Electronic Contract Platform “Trust DX” Exceeds 1,000 Uses

Shinoken Group Co., Ltd. (Tokyo headquarters: Minato-ku, Tokyo, President & CEO Hideaki Shinohara, hereinafter referred to as "our group") is pleased to announce its real estate purchase and sale contracts utilizing the electronic contract platform "Trust DX," which is integrated with the My Number Card system has exceeded a cumulative total of 1,000*1 uses.

Electronic Contract Platform “Trust DX”

Exceeded cumulative total of 1,000 uses



■ Realizing highly transparent electronic contracts for real estate transactions

Trust DX is an electronic contract platform linked to the My Number Card, developed based on the Group's more than 30 years of experience in real estate transactions since its establishment to realize reliable and secure real estate sales contracts.

Real estate transactions, which used to be analog, can now be conducted online due to the revision of the Real Estate Brokerage Act in May 2022. Since the apartments and condominiums sold by our group are mainly aimed at office workers who are new to real estate investment, it was important for us to provide a safe and secure real estate transaction experience in addition to simply improving efficiency and convenience when going online.

Trust DX, which began trial operations in July 2021 in preparation for the revision of the real estate transaction business, has realized the industry's first secure real estate transaction contract that prevents “spoofing” and “falsification” by simultaneously performing “identity verification” linked to a My Number card and “intent verification” using multi-factor authentication, and has now achieved a cumulative total of cases 1,000*¹ uses.

In addition, the paperless system has reduced paper use by a cumulative total of approximately 350,000 sheets*², weighing approximately 2 tons*², and has significantly improved operational efficiency; as of August 31, 2024, the average annual utilization rate for 2024 reached over 90%*³ and the shift from paper-based contracts is steadily progressing.



■ Features of Trust DX

• Safe and Easy Identity Confirmation

Public personal authentication and multi-factor authentication using a digital ID application (xID) linked to a My Number Card complete identity verification safely and easily, eliminating “spoofing” and “tampering.”

• Smart contracting experience regardless of location

Smartphones are also supported, making it possible to sign a contract anywhere. In addition, the name and seal on documents, which used to be complicated due to the large number of related documents, can be completed at the touch of a button, providing a smart contracting experience.

• Batch Management of Contract Documents

Various contract-related documents such as real estate sales contracts, rental management, and rent guarantees, which are provided by our group as a one-stop service, are centrally managed in a secure environment. Customers can check the documents at any time by accessing Trust DX.

■ No. 1 in Investment Apartment Development for 9 Consecutive Years

Shinoken Produce Co., Ltd., a subsidiary of Shinoken Group Co., Ltd., has been ranked No. 1*⁴ in Japan for nine consecutive years in terms of the number of investment apartments developed by the company (properties for which the company handles everything from site selection and purchasing to the development of the property itself). As the industry leader in the development and sale of investment properties, our group promotes trustworthy transactions.

We will continue to promote asset building (apartment and condominium management) through safe, secure, and transparent contracts, and at the same time, we will build an environment for real estate transactions that combines improved convenience and safety through the use of technology.

*1) Cumulative number of real estate sales contracts using Trust DX

*2) Our standard. Calculated based on the reduced volume of paper generated by real estate sales contracts.

*3) Percentage of real estate sales contracts from January 2024 to August 2024 that used Trust DX.

*4) Zenkoku Chintai Juutaku Newspaper ranking of the number of houses started in FY2015-2019 and the number of houses completed in FY2020-2023.

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